



- PRESIDING:** Chairman, Robert E. Mulcahy III
- PRESENT:** Debra DiLorenzo, Edward Gant, Mayor Frank Gilliam, Michael Hanley, Mark Giannantonio, Gary Hill, Howard Kyle, David Rebeck for State Attorney General Gurbir S. Grewal, Maureen Hassett for State Treasurer Elizabeth M. Muoio, DCA Commissioner Sheila Y. Oliver, Kevin Ortzman, James Plousis, Frank Spencer, Richard Tolson, William Mullen
- ABSENT:** Modia Butler
- STAFF:** Matthew Doherty, Marshall Spevak, Laura Berrios, Lisa Britt, Lance Landgraf, Kathy Marshall, Karen Martin, Thomas Meehan, Oriana Mondragon-Cordero, Donna Pless, Rick Santoro, Larry Sieg, Paul G. Weiss, Esq., Annie Wenz
- OTHER ATTENDEES:** Edmund Caulfield, Esq., Governor's Authorities Unit
Brian Wilton, Esq., Governor's Authorities Unit

OPENING STATEMENT

The meeting was called to order by the Chair at 2:25pm. Ms. Britt read a statement of compliance with the notice requirements of the Senator Byron M. Baer Open Public Meetings Act and called the roll.

RATIFICATION of the MINUTES of the SEPTEMBER 18, 2018 Board Meeting

The Chairman requested a motion to approve the minutes of the September 18, 2018 Members' Meetings. A motion was made by Mr. Tolson and seconded by Mr. Spencer. Resolution 18-86 was approved by unanimous vote of the members.

EXECUTIVE DIRECTOR'S REPORT

Mr. Doherty updated the members and the public on the following:

- A. In furtherance of implementing aspects of the Jim Johnson report, the CRDA Land Use Division will maintain an office at City Hall, beginning as soon as possible and will also conduct its public Land Use Hearings in City Council's chambers starting on November 1, 2018.

Mr. Mulcahy and DCA Commissioner Sheila Oliver issued a special commendation to CRDA Ambassador Edward Fonte for his efforts above and beyond the call of duty in assisting a woman in crisis on the Beach this past August.



ITEMS LISTED BELOW HAVE BEEN REVIEWED AND RECOMMENDED BY COMMITTEE FOR BOARD APPROVAL

RESOLUTION OF THE CASINO REINVESTMENT DEVELOPMENT AUTHORITY AWARDING A PROFESSIONAL SERVICES AGREEMENT TO FRIEDMAN, LLP FOR ACCOUNTING SERVICES ON AN AS-NEEDED BASIS THROUGH NOVEMBER 1, 2020, WITH A TOTAL SPENDING AUTHORIZATION NOT TO EXCEED \$75,000

The resolution was read by title. The Chair described the proposed action and then requested member discussion. Hearing no comments from the members, the Chair requested public comment. Hearing no public comment, the Chair requested a motion. A motion was made by Mr. Kyle and seconded by Mr. Hill. Resolution 18-87 was approved by unanimous vote of the members.

RESOLUTION OF THE CASINO REINVESTMENT DEVELOPMENT AUTHORITY APPROVING A FUND RESERVATION IN AN AMOUNT NOT TO EXCEED \$157,500 AND THE AWARD OF PROFESSIONAL SERVICES AGREEMENTS WITH UPLIFT SOLUTIONS, INC TO PROVIDE CONSULTING SERVICES ON AN AS-NEEDED BASIS THROUGH NOVEMBER 30, 2019 IN FURTHERANCE OF THE AUTHORITY'S EXAMINATION OF A POSSIBLE GROCERY STORE DEVELOPMENT PROJECT

The resolution was read by title. The Chair described the proposed action and then requested member discussion. Mayor Gilliam and Mr. Tolson expressed support for the project. Hearing no further comments from the members, the Chair requested public comment. Mr. William Cheatham, Councilman Kaleem Shabazz and Mr. Steve Young expressed support for the project. Hearing no further public comment, the Chair requested a motion. A motion was made by Mr. Spencer and seconded by Mr. Tolson. Resolution 18-88 was approved by unanimous vote of the members.

RESOLUTION OF THE CASINO REINVESTMENT DEVELOPMENT AUTHORITY DESIGNATING CERTAIN PROPERTY AS SURPLUS AND NO LONGER NEEDED FOR THE PURPOSES OF THE AUTHORITY

The resolution was read by title. The Chair described the proposed action and then requested member discussion. Mr. Hill inquired if the auction will be handled in-house. Mr. Doherty responded in the affirmative. Mr. Kyle inquired if the properties have any environmental areas of concern. Mr. Lance Landgraf, Director of Planning and Development responded that the properties were remediated as part of the Authority's past acquisition. Mayor Gilliam expressed his support for the project. Hearing no further comments from the members, the Chair requested public comment. Councilman Shabazz expressed his support for the project. Mr. Cheatham suggested that the property be used in support of a movie theater, similar to the theater in Ventnor.



Mr. Tolson stated his understanding that the movie theater in Ventnor was built and is being operated through private-sector investment. Hearing no further public comment, the Chair requested a motion. A motion was made by Mr. Kyle and seconded by Mr. Gilliam. Resolution 18-89 was approved by unanimous vote of the members.

RESOLUTION OF THE CASINO REINVESTMENT DEVELOPMENT AUTHORITY APPROVING A FUND RESERVATION IN AN AMOUNT NOT TO EXCEED \$1.4 MILLION IN SUPPORT OF THE PROPOSED CONNECT MARKETPLACE 2020 CONVENTION

The resolution was read by title. The Chair described the proposed action, introduced Mr. Jim Wood, the Chief Executive Officer of MEET AC, and then requested member discussion. Mr. Gant inquired the schedule for the conventions. Mr. Wood responded the convention is schedule for the third week in August 2020. Mr. Tolson inquired about the proposed subsidy. Mr. Wood responded that of the \$1.4 million, \$1 million will be used to cover the host fee and \$400,000 would be used to cover ground transportation costs to/from the airport and intra-city transportation costs locally for delegates to the convention. Hearing no further comments from the members, the Chair requested public comment. Mr. Mike Lopez, Mr. Joe Roehar, Mr. Cheatham, Mr. Jerry Trerotola and Mr. Geoffrey Rosenberger, expressed support for the project. Mr. Steve Young inquired if marketing is included in this action. Mr. Mulcahy stated that another project listed on today's agenda will address a new marketing initiative. Hearing no further public comment, the Chair requested a motion. A motion was made by Mr. Spencer and seconded by Mr. Orzman. Resolution 18-90 was approved by unanimous vote of the members.

RESOLUTION OF THE CASINO REINVESTMENT DEVELOPMENT AUTHORITY APPROVING SPECTRA VENUE MANAGEMENT'S AWARD OF A CONTRACT TO SPORTS PROS USA, INC TO PURCHASE MODULAR ATHLETIC FLOORING AND RELATED EQUIPMENT AND ACCESSORIES FOR USE AT JIM WHELAN BOARDWALK HALL AND THE ATLANTIC CITY CONVENTION CENTER

The resolution was read by title. Mr. Spencer recused himself. The Chair described the proposed action and then requested member discussion. Mayor Gilliam proposed that the sports court be made available to support sports programs for Atlantic City's youth. Hearing no further comments from the members, the Chair requested public comment. Mr. Cheatham inquired where the equipment will be stored. Mr. Mulcahy stated that the flooring system will be stored at the convention center. Mr. Matt Schaff raised questions about maintenance and ownership of the flooring system. Mr. Dean Dennis, General Manager for the Convention Center responded to Mr. Schaff's inquiries. Hearing no further public comment, the Chair requested a motion.



A motion was made by Mr. Mullen and seconded by Mr. Gant. Resolution 18-91 was approved by unanimous vote of the eligible members.

**RESOLUTION OF THE CASINO REINVESTMENT DEVELOPMENT AUTHORITY
REJECTING ALL BIDS RECEIVED IN RESPONSE TO THE GENERAL
CONSTRUCTION SERVICES SOLICITATION FOR CONSTRUCTION OF LAPTOP
LOUNGES AT THE ATLANTIC CITY CONVENTION CENTER**

The resolution was read by title. The Chair described the proposed action and then requested member discussion. Hearing no comments from the members, the Chair requested public comment. Hearing no public comment, the Chair requested a motion. A motion was made by Mr. Gant and seconded by Mr. Kyle. Resolution 18-92 was approved by unanimous vote of the members.

**RESOLUTION OF THE CASINO REINVESTMENT DEVELOPMENT AUTHORITY
REJECTING ALL BIDS RECEIVED IN RESPONSE TO THE GENERAL
CONSTRUCTION SERVICES SOLICITATION FOR PURCHASE AND
INSTALLATION OF AN LED WAVE WALL SIGNAGE SYSTEM AT THE ATLANTIC
CITY CONVENTION CENTER**

The resolution was read by title. The Chair described the proposed action and then requested member discussion. Hearing no comments from the members, the Chair requested public comment. In response to Mr. Steve Young's question about the amount of the bids and the proposed source of funding, Mr. Doherty responded that the project would have been funded through the luxury tax revenue bond proceeds and that the both bids exceeded the project budget of \$750,000. Hearing no further public comment, the Chair requested a motion. A motion was made by Mr. Giannantonio and seconded by Mr. Ortzman. Resolution 18-93 was approved by unanimous vote of the members.

**RESOLUTION OF THE CASINO REINVESTMENT DEVELOPMENT AUTHORITY
AWARDING A PROFESSIONAL SERVICES AGREEMENT TO MUDSHARE LLC TO
PROVIDE GEOSPATIAL MARKETING SERVICES IN AN AMOUNT NOT TO
EXCEED \$600,000 FOR ONE YEAR, WITH AN OPTION TO EXTEND THE TERM
FOR AN ADDITIONAL ONE-YEAR PERIOD**

The resolution was read by title. The Chair described the proposed action and then requested member discussion. Mr. Gant asked the casino representatives whether their organizations' use this type of marketing methodology. Mr. Giannantonio and Mr. Ortzman responded in the affirmative. Mayor Gilliam inquired if the service allows us to choose the target market. Mr. Doherty responded in the affirmative. Mr. Tolson expressed his support for the project.



Mr. Rebuck inquired how soon the services will start. Mr. Doherty responded the beginning of November. Hearing no further comments from the members, the Chair requested public comment. Mr. Mike Lopez Mr. William Cheatham, Mr. Geoff Rosenberger and Mr. Jerry Trerotola expressed support for the project. Mr. Young state that it is important to market nationally and internationally. Hearing no further public comment, the Chair requested a motion. A motion was made by Mr. Kyle and seconded by Mr. Hill. Resolution 18-94 was approved by unanimous vote of the members

PUBLIC COMMENT

Regarding the recently settled Wolf Block litigation, the Chairman stated that the Authority recently settled a litigation matter involving claims of legal malpractice by former tax counsel to the New Jersey Sports and Exposition Authority pertaining to the issuance of historic tax credits to fund the renovation of Boardwalk Hall in the late 1990s. The Authority engaged its former Special Counsel, Dughi Hewit and Domalewski, who agreed to litigate the matter on a contingent fee basis. After four years of litigation, the Authority agreed to a settlement, and received \$15.2 million, net of reimbursed expenses in the amount of \$940,000. The law firm's contingent fee was \$4.7 million. In accordance with Internal Revenue Code regulations, the settlement proceeds will be used to fund capital improvements at Jim Whelan Boardwalk Hall and the Atlantic City Convention Center.

Mr. Mulcahy commended Mr. Marshall Spevak, Deputy Executive Director, for clarifying the language on the sports betting bill, which will result in 1.25 percent of net revenue coming to the Authority to support City marketing and promotion efforts of the CRDA.

Mr. Mike Lopez, Mr. William Cheatham and Mr. Steve Young thanked DCA Commissioner Sheila Oliver for coming to the meeting.

Hearing no further public comment, the Chair closed the public comment portion of the meeting and requested that the following resolution be read:

RESOLUTION OF THE CASINO REINVESTMENT DEVELOPMENT AUTHORITY APPROVING AN EXECUTIVE SESSION TO DISCUSS PENDING LITIGATION MATTERS AND EXECUTIVE SESSION MEETING MINUTES

The resolution was read by title. The Chair requested a motion to go into the Executive Session portion of the meeting. A motion was made by Mr. Tolson and seconded by Mr. Spencer. Resolution 18-95 was approved by unanimous vote of the members.



Upon returning to the open public session portion of the Meeting, the Chair requested a motion to adjourn the meeting. A motion was made by Ms. DiLorenzo, seconded by Mr. Spencer, and approved by unanimous vote of the members.

CERTIFICATION

I, HOWARD KYLE., Secretary of the Casino Reinvestment Development Authority, DO HEREBY CERTIFY that the foregoing is a true and correct copy of the Minutes of the Open Session of the Casino Reinvestment Development Authority conducted on:

October 16, 2018

A handwritten signature in cursive script that reads "Howard J. Kyle". The signature is written in black ink and is positioned above a horizontal line.

HOWARD J. KYLE, SECRETARY