

Casino Reinvestment Development Authority  
 Food, Beverage and Merchandise RFP  
 September 2018

**FINANCIAL PROPOSAL - MANAGEMENT FEE STRUCTURE**

**Boardwalk Hall**

	<i>Pro forma Gross Sales</i>					% to Concessionaire	<i>Net Revenue to Authority</i>				
	<u>Year 1</u>	<u>Year 2</u>	<u>Year 3</u>	<u>Year 4</u>	<u>Year 5</u>		<u>Year 1</u>	<u>Year 2</u>	<u>Year 3</u>	<u>Year 4</u>	<u>Year 5</u>
<b><u>Concessions</u></b>											
Food and Beverage											
Alcohol											
Subcontractor											
Merchandise											
<b><u>Catering</u></b>											
Food and Beverage											
Alcohol											
<b><u>TOTAL</u></b>											

**Atlantic City Convention Center**

	<i>Pro forma Gross Sales</i>		% to Concessionaire	<i>Net Revenue to Authority</i>				
	<u>Year 1</u>	<u>Year 2</u>		<u>Year 1</u>	<u>Year 2</u>	<u>Year 3</u>	<u>Year 4</u>	<u>Year 5</u>
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